



# **International Trade Finance - Documentation & Financing**

## **COURSE OUTLINE**

- 1. Introduction to International Trade Finance**
- 2. Risk and Risk Management in International**
- 3. Trade Methods of Payment in International Trade**
- 4. Settlement in Foreign Currencies**
- 5. International Payment, Settlement and Clearing Systems**
- 6. Commercial Terms Used in International Trade**
- 7. Documents Used in International Trade**
- 8. Documentary Collections**
- 9. Documentary Credits**
- 10. Import and Export Finance**
- 11. Trade Promotion and Supporting Services**
- 12. Reasons why businesses engage in international trade**
- 13. Terms used in international trade**
- 14. Position of an import/export department inside a bank**
- 15. Risks inherent in international trade**
- 16. General methods of eliminating such risks**
- 17. Avoiding exchange rate risks by**
  - Forward exchange contracts
  - Close out
  - Extending
  - Foreign currency accounts
  - Currency options
  - Matching
- 18. Cost of forward cover**
- 19. Inco terms**
- 20. Transport and Non-Transport documents**
- 21. Methods of remitting funds overseas:**
  - Drafts
  - Mail transfers
  - Telegraphic transfer
  - SWIFT
- 22. Book keeping relating to above**
- 23. Use of nostro and vostro accounts**
- 24. Collections**
  - Use of
  - Types of
- 25. Advantages and disadvantages**
- 26. Content of collection instructions**



**REGISTRATION**

**: [registrations@maximacorporation.org](mailto:registrations@maximacorporation.org)**

**URL: [www.maximacorporation.org](http://www.maximacorporation.org)**

**CUSTOMER SUPPORT: [customersupport@maximacorporation.org](mailto:customersupport@maximacorporation.org)**

Flat 303, Dominion Centre, 43 - 59 Queen's road East,  
Wanchai, Hong Kong



**27. Uniform Rules for Collections**

**28. Documentary Credits**

- Use of
- Types of

**29. Advantages and disadvantages**

**30. Recess**

**31. Uniform Customs and Practice for Documentary Credits**

**32. Insurance**

- Commercial
- ECICS

**33. Finance for exporters**

- Short term finance
- Medium/long term finance

**34. Finance for importers**

**35. Bonds and guarantees**

**36. Standby letters of credit**



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